

## College of the North Atlantic



### Organizational Profile & Description of Products or Services to be Exported:

College of the North Atlantic (CNA), located in Newfoundland and Labrador, offers over one hundred (100) full-time diploma, post-diploma, advanced diploma, and certificate programs and applied degrees. In its capacity as a public post-secondary training and development institution, it has been creating curriculum and developing training programs that have been addressing industry priorities for many years. CNA has broad experience in the following sectors:

- Natural Resources
- Engineering Technology
- Industrial Trades
- Safety Certifications
- Oil and Gas Sector
- Technical Teaching Training
- Applied Research
- TVET Development
- Distance Learning
- Mining

### Value Proposition:

Working closely with industry, CNA provides accessible, demand driven education and training that strengthens economic sustainability by producing new/renewed curriculum, delivery models and training programs to meet industry needs and produce work ready graduates. This model assists global economies to grow and produce a high-quality workforce.

### Organization Contacts:

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Website: <https://www.cna.nl.ca/>

### Export Experience:

The College has contributed to major educational reform projects in many countries by partnering with colleges and universities, government ministries, non-governmental organizations, and private sector entities to enable growth in the workforce to meet the HR demand. CNA has collaborated with clients in South America, Asia, Africa, and the Caribbean. Some of our experience in the Caribbean includes:

- Antigua: with Antigua State College, LIAT airlines, ECCAA and the Ministry, develop an Aircraft Maintenance Technician program.
- Guyana: with Linden Technical Institute, develop a Heavy-Duty Mechanic program.
- Guyana: with Government Technical Institute, develop an Automotive Technician program.
- Guyana: short safety certifications for the Mining Industry and solutions to assist with the creation of a safety culture for employees working in the Mining Industry.

### Caribbean Clients or Partners:

- In Antigua: Antigua State College, LIAT airlines, the Eastern Caribbean Civil Aviation Authority (ECCAA) and the Ministry of Education
- In Guyana: Linden Technical Institute, Government Technical Institute, New Amsterdam Technical Institute and Bina Hill Institute
- In Guyana: A variety of private businesses including Macorp
- In Jamaica: Heart Trust and The Moneague College

### Mission Objectives:

- Gather information and market intelligence and better understand the needs of the market and country priorities.
- Identify potential partners and specific programming opportunities for curriculum brokering.
- Identify and better understand forthcoming contract and training opportunities in the region.
- Identify and establish strategic partnerships in the region with whom CNA might be able to jointly pursue future contracts and consultancies.