

EDGEWISE Environmental Ltd.



Company Profile & Description of Products or Services to be Exported:

Edgewise Environmental is a Canadian, certified women-owned marine environmental consultancy focused on marine mammals, seabirds, and underwater noise mitigation solutions. We have delivered a wide variety of environmental services and products for numerous marine projects across Canada including the development and delivery of Canada's first formal marine mammal observation, seabird observation, and passive acoustic monitoring programs delivered coast-to-coast. Edgewise has the capacity to support clients across all blue economy industries, including large marine environmental projects, and the capability to mitigate risks associated with activities in offshore and remote environments. We are a specialized team that offers a wide variety of training and environmental services, with access to a large network of contractors to aid in completing any marine project on an international scale.

Our projects include the creation of the Wildlife Observer Program for the primary Eastern Canada oil spill response organization; this program is now required of all personnel involved in wildlife response during marine emergency activities in Eastern Canada. We have built and provided seabird handling kits, customized training videos and online learning tools for large energy corporations to use while conducting projects in offshore environments. We are currently building a near-field monitoring program for an international tidal energy firm. Additionally, we have provided Marine Mammal Observers, Seabird Observers, and Passive Acoustic Monitoring operators for a variety of projects and offshore surveys. These projects include geophysical/geotechnical surveys, offshore wellhead retrieval, vertical seismic profiling, abandoned vessel assessment, offshore environmental sampling, repair

and decommissioning of a FPSO (Floating, Production, Storage, Offloading) vessel, and environmental disaster response.

Training Programs:

- Marine Mammal Observer
- Protected Species Observer (PSO)
- Seabird Observer
- Indigenous Workshops
- Passive Acoustic Monitoring (PAM) Operator
- Corporate Tailored Training

Consulting Services:

- Environmental Project Management
- Seabird handling equipment
- Environmental personnel provision
- Stakeholder engagement
- Research and development collaboration
- Abandoned vessel assessments
- Oiled wildlife response coordination and management

Value Proposition:

Edgewise brings specialized expertise to programs and projects, from the community-level to elite corporate entities, to support blue economy and sustainable development goals in two primary areas:

Training: We are aware that training / re-training a workforce with new skills centralized around blue economy can be costly and difficult. Edgewise can help, particularly with mitigation, wildlife response and general environmental impact training. We have delivered formal training programs, specialized awareness courses, and third-party approved curriculum to a variety of industries within the blue economy. Edgewise also has substantial experience in developing relationships and environmental awareness workshops within remote Indigenous communities.

Consulting: Edgewise is a specialized environmental consulting company with niche knowledge in underwater noise, marine animal mitigation, and emergency response. We are adept at complex projects and help our clients find the most realistic and environmentally sound solutions, often as the central node between industry-academia and government and with a firm commitment to a collaborative approach that optimizes results.



Export Experience:

Edgewise is looking for our first formal partnership or contract within the Caribbean region. Our CEO has experience delivering projects across the globe in areas such as West Africa and the Middle East.

Mission Objectives:

- Our mission objectives are as follows:
- Re-establish and strengthen connections with previously-engaged organizations, and initiate new relationships.
- Develop an enhanced understanding of the unique challenges, concerns, and requirements of potential clients and partners.
- Identify and understand upcoming opportunities for collaboration.
- Showcase our capabilities and experience to prospective clients and beneficiaries.

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