



Caribbean Program

TILLER ENGINEERING INC (TEI)



Description of Products or Services to be Exported:

Tiller Engineering Inc. (TEI) is a professional Canadian engineering consulting firm founded in 2001. Based in Newfoundland and Labrador, they are a regional leader in structural engineering, project management and inspection, servicing major clients in the telecommunications, buildings, marine, and energy industries. The TEI team of experts specializes in structural engineering, analysis, design, inspections, maintenance, and monitoring of existing facilities. Conforming to stringent quality control requirements and government regulations, all technical staff are fully qualified and trained to perform aerial inspections of structures in a quality and safe manner. TEI and our partner(s) utilize comprehensive hardware and software solutions to monitor structural assets in order to minimize costs and potential human error and cut energy costs. This technology primarily focuses on the marine/coastal and telecommunication sectors and can provide an array of benefits for our clients.

Value Proposition:

TEI's value proposition rests in the provision of engineering design and inspection services to its clients in the telecom, energy, marine, and associated sectors. TEI utilizes state-of-the-art technology that allows our customers to monitor facilities (such as ports, wharves, telecommunication towers, coastal protection structures, etc.) from afar and keep a close eye on critical key performance indicators. TEI has a diverse array of skills, allowing them to contribute effectively

across a broad range of sectors and stakeholders. TEI uses innovative processes, procedures, and equipment to deliver quality solutions on time and on budget. TEI's fully trained and experienced inspection team sets it aside from its competition both at home and internationally. The firm can deploy a quick response team to respond to emergencies and failures due to extreme weather and other events.

Export Experience:

TEI has delivered services to clients in Ireland (TBC) and partnerships have been established in the Middle East. Specific to the Caribbean, TEI staff have conducted two preliminary trade missions to the region to explore opportunities in the region.

Caribbean Clients or Partners:

None at this time.

Mission Objectives:

- Identify and engage with potential clients to evaluate the region's existing marine infrastructure and renewable energy projects and explore what opportunities exist for growth.
- Identify and establish relationships with architectural, telecommunication, and/or consulting engineering firms that could benefit from TEI's services.
- Meet with regulators and utilities to explore possible opportunities for TEI to support with capacity development.
- Introduce TEI's recent software and hardware technologies that help clients monitor KPIs of their remote assets such as ports, wharves, energy sites, and telecommunication towers

Company Contacts:

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