



**econext**

Accelerating Clean Growth  
Newfoundland & Labrador

# Caribbean Program

## Compusult Ltd.



### Company Profile & Description of Products or Services to be Exported:

Compusult Limited is headquartered in Newfoundland and Labrador, Canada, with branch offices in Nova Scotia and Ontario and subsidiary offices in the US and The Netherlands. Compusult is an IT, Electronics, and Robotics firm that's been in operation for over 37 years, with extensive experience and expertise in software design and development, especially in the areas of geospatial and sensor data management applications. Compusult's customers are primarily government and defence (notably agencies and ministries responsible for natural resources and environment), as well as educational and healthcare institutions. Sales are also made to International Financial Institutions (IFIs), private sector companies and research institutions.

Areas of specialization include:

- Geographic Information Systems (GIS) / Geospatial Applications
- Web Portals
- Internet of Things (IoT) for facilities monitoring, smart cities, etc.
- Assistive Technology (AT) solutions for Persons with Disabilities
- Item Tracking Systems for asset tracking, inventory control, etc.
- Training Services and Learning Management Systems (LMS)
- Solutions for progressive recording of and reporting on the status of patients with debilitating conditions such as Parkinson's Disease

### Value Proposition:

As a global leader in geospatial interoperability with broad experience in the Eastern Caribbean, Compusult's solutions-oriented approach directly contributes to digital transformation and more resilient economic and social development. Compusult's suite of standards-based applications and data management solutions are built around its core software system, Web Enterprise Suite (WES), a turnkey system able to consolidate diverse data systems efficiently and cost-effectively.

### Export Experience:

Compusult has been exporting products and services since 1987. Export markets include the US and the European Union (EU), the United Kingdom, Japan, South Korea, China, Jamaica, Antigua and Barbuda, Barbados and Saint Lucia.

### Caribbean Clients or Partners:

Eastern Caribbean Telecommunications Authority (ECTEL); CARICOM Development Fund (CDF); Department of Culture, Antigua and Barbuda; University of the West Indies (UWI, Mona)

### Mission Objectives:

- To better understand the needs and priorities of potential clients in the region and to identify and qualify forthcoming procurement opportunities to which Compusult can ultimately respond,
- To identify potential partners with whom to collaborate on future business development, and
- To ultimately secure prime contracts and subcontracts in areas of specialization referenced above.

### Company Contacts:

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