

Compusult Ltd.



Company Profile & Description of Products or Services to be Exported:

Compusult Limited is headquartered in Newfoundland and Labrador, with branch offices in Nova Scotia and Ontario and subsidiary offices in the US and The Netherlands. Compusult is an IT/ Electronics/Robotics firm with 38 years of experience in geospatial and sensor data management and acquisition applications focusing on aerospace, defence, offshore energy, and government sectors. Compusult's customers include agencies and ministries responsible for natural resources and environment, as well as educational and healthcare institutions. Sales are also made to International Financial Institutions (IFIs), private sector companies and research institutions.

Areas of specialization include:

- Geographic Information Systems (GIS) / Geospatial Applications
- Web Portals that include data visualization, analytics, and dashboards
- Internet of Things (IoT) for facilities monitoring, smart cities, etc.
- Robotics systems for environmental and coastal monitoring and other applications
- Assistive Technology (AT) solutions for Persons with Disabilities
- Item Tracking Systems for asset tracking, inventory control, etc.
- Training Services and Learning Management Systems (LMS) on our own and with our partner Training Works (www.training-works.ca).

Value Proposition:

As a global leader in geospatial interoperability with broad experience in the Caribbean, Compusult's solutions-oriented approach directly contributes to digital transformation and more resilient economic and social development. Compusult's suite of standards-based applications and data management solutions are built around its core software system, Web Enterprise Suite (WES), a turnkey solution that can consolidate and diverse data sources efficiently and cost-effectively.

Export Experience:

Compusult has been exporting products and services since 1987. Export markets include the US and the European Union (EU), the United Kingdom, Japan, South Korea, China, Jamaica, Antigua and Barbuda, Barbados and Saint Lucia.

Caribbean Clients or Partners:

Eastern Caribbean Telecommunications Authority (ECTEL); CARICOM Development Fund (CDF); Department of Culture, Antigua and Barbuda; UWI MONA, others.

Mission Objectives:

- To better understand the needs and priorities of potential clients in the region and to identify and qualify forthcoming procurement opportunities to which Compusult can ultimately respond;
- To identify potential partners with whom to collaborate on future business development;
- To ultimately secure prime contracts and subcontracts in areas of specialization referenced above.