



In partnership with Germain Hotels, econext is pleased to offer our members a Preferred Corporate Rate Agreement for 2026. The agreement includes special room rates for the Alt Hotel St. John's, and 10% off daily rates at Germain Hotels across the country.

**Your exclusive corporate rates at Germain Hotels include:**

- Last room availability
- 4 p.m. cancellation (except for Le Germain Charlevoix Hotel & Spa)
- Complimentary Nespresso coffee and Camellia Sinensis tea
- Free high-speed Wi-Fi
- Unlimited access to the fitness centre
- Flexible check-out times when booking directly with us (subject to availability)

Your corporate rates can be accessed online at [germainhotels.com](https://germainhotels.com). Simply select your preferred hotel, enter your travel dates, indicate the number of guests, and click on "Check availability". Enter the code below in the section "Have a promotional, corporate, or group code?" You and members of your organization can use this code to make reservations online at anytime.

**\*Please note:** These rates do not apply to group bookings.

**CORPORATE CODE**

**C1622308**



**alt** HOTELS  
BY LE GERMAIN

## **Corporate Rate**

As a valued client, Germain Hotels is pleased to offer econext members 10% off the daily rate at all Le Germain, Escad and Alt hotels across Canada. In addition, they guarantee that rates will not exceed those listed in the agreement below (except on specified blackout dates).

### **Additional Information:**

- Rates are based on single or double occupancy. A surcharge applies for additional guests when the room type permits.
- Rates are net and non-commissionable, quoted in Canadian dollars and do not include taxes and fees.
- Guest room rate available to all econext employees and members.
- This agreement is valid until December 31, 2026.
- Rates do not apply to group travel or group reservations. Groups are defined as:
  - 10 rooms or more per night, or
  - 25 cumulative room nights, or
  - 6 rooms or more per night (specific to Le Germain Hotel Quebec) more per night, or 25 room nights cumulative and 6 rooms or more per night for Le Germain Hotel Quebec.
  - Group bookings are subject to distinct attrition and cancellation policies.
- As a corporate partner, your organization has access to preferred group agreements and rates including discounted meeting room rentals.
- Added benefit: You may also use your exclusive rate for leisure travel.
- Children aged 17 and under stay free when accompanied by an adult.
- Well-behaved pets are welcome! A \$45 cleaning fee will be applied per stay.
- All properties are smoke-free





## Alt Hotel St. John's

125 Water Street, St. John's, Newfoundland A1C 5X4 | 1-844-625-0123 | 709-383-2125  
 Reservations: [reservations.altstjohns@germainhotels.com](mailto:reservations.altstjohns@germainhotels.com)

| <b>CRP226</b>             | Jan 1-Apr<br>12 | Apr 13-May<br>31 | Jun 1-Sep<br>30 | Oct 1-Nov<br>14 | Nov 15-Dec<br>31 |
|---------------------------|-----------------|------------------|-----------------|-----------------|------------------|
| Queen Bed                 | \$129.00        | \$169.00         | \$229.00        | \$169.00        | \$129.00         |
| Queen Bed<br>Harbour View | \$159.00        | \$199.00         | \$259.00        | \$199.00        | \$159.00         |
| King Bed                  | \$139.00        | \$179.99         | \$239.00        | \$179.00        | \$139.00         |
| King Bed<br>Harbour View  | \$169.00        | \$209.00         | \$269.00        | \$209.00        | \$169.00         |
| Two Queen<br>Beds         | \$159.00        | \$199.00         | \$259.00        | \$199.00        | \$159.00         |

- Please contact directly to confirm rates and availability during the following blackout dates: The Brier (curling) Feb 27-Mar 8, 2026
- Additional room types (additional charges apply)
- Indoor parking available (additional charges apply)

